

Sales Particulars



Confidential Sale

Very well Established Cycle Parts and Accessories Wholesaler Company

Based in Wales but can be relocated Ref: MS 480

Price

FURTHER REDUCED: Business: £120,000 plus stock at valuation

Business: A very well established wholesale business that supplies retail outlets with bicycle spare parts and accessories. The business has healthy client base of approx. 100 customers and operates a delivery service for business in the area and a courier service for those business that are located further afield. The business prides itself on customer service and most of the orders are taken over the telephone from clients with whom they have a long standing relationship with although this is now changing due to the introduction of a bespoke website enabling clients to order on line. The business only supplies directly to the trade to protect this business relationship with their clients.

The area that the business serves covers Wales, the border counties and the South and West of England. The business can demonstrate a healthy profit margin and shows a strong net profit. The business is run by three directors who now wish to retire

Location: Based in Wales but can be relocated if required

Financial Details

Annual Sales: £526,000

Accounts: Will be made available once the business has been viewed.

Opening Hours:

Monday to Friday: 9.00am to 5.00pm.

Premises: The present ground floor property consists of an entrance door leading into a reception area. The total area is approx. 406 square metres. There is an office with a partitioned inner office and staff toilet. The rest of the property consists of storage with shelving and racking. There is a partial mezzanine floor



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Tenure:

Leasehold New lease available
Rent: £10,740 per year
Rates: £1,600 per year

Notes:

- The business is very well established
- The business has scope to expand with targeted marketing and can serve the whole of the UK
- The business now has a bespoke website for clients to order on-line
- The vendors are prepared to offer an extended handover period to ensure a smooth transition to the purchasers.
- The business can be relocated as there are no 'walk in' retail sales

Viewing: To ensure that your viewing arrangements are trouble free and our client can arrange to have the necessary time to show you around and answer your questions, please telephone this office on **0333 1234 311** let us know when you would like to visit and we will make the arrangement.

Offers: All offers for this business should be made to this office.

Finance: If you need help or advice please let us know and we will put you in touch with our Finance Department specialising in helping fund purchase of these types of businesses.

Disclaimer: Please Note: The notes contained herein are for the intended general guidance of intended purchasers and lessees and do not form any part of an offer or contract. All descriptions and any other details are given without responsibility on the part of Arrow Business Sales or their vendor client and any intending purchasers should not rely on them as statements or representatives of facts. All intending purchasers or tenants should satisfy themselves to the correctness of all/any statements contained herein prior to making an offer or otherwise. Arrow Business sales do not make or give any warranty whatsoever in relation to the businesses and/or the property described herein.





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